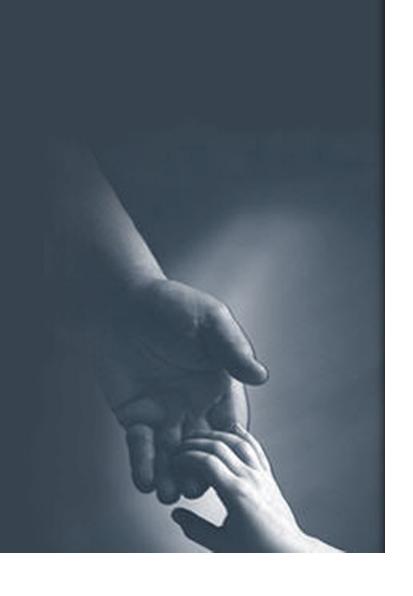
**Child Welfare SACWIS Solution Overview** 

**December 5, 2006** 

Audit Tax Consulting Financial Advisory.



### Agenda

- Welcome & Introductions
- Focus on California
- Demonstration/Q&A
- Conclusions

### **Introductions**

- Mark Noriega, Deloitte Director, HHS
- Benush Venugopal, Deloitte Senior Manager, CWS/CMS
- Kevin Bell, Deloitte Senior Manager, DC FACES
- Donna Whitman, Deloitte Manager, DC FACES
- Hollon Stevens, Deloitte Senior Consultant, CWS/CMS
- Catherine Mori, Project Executive CWS/CMS, IBM Corporation

### Focus on California

### Focus on Social Worker

- Worker Productivity
- Remote System Access
- Relevant and Timely Training

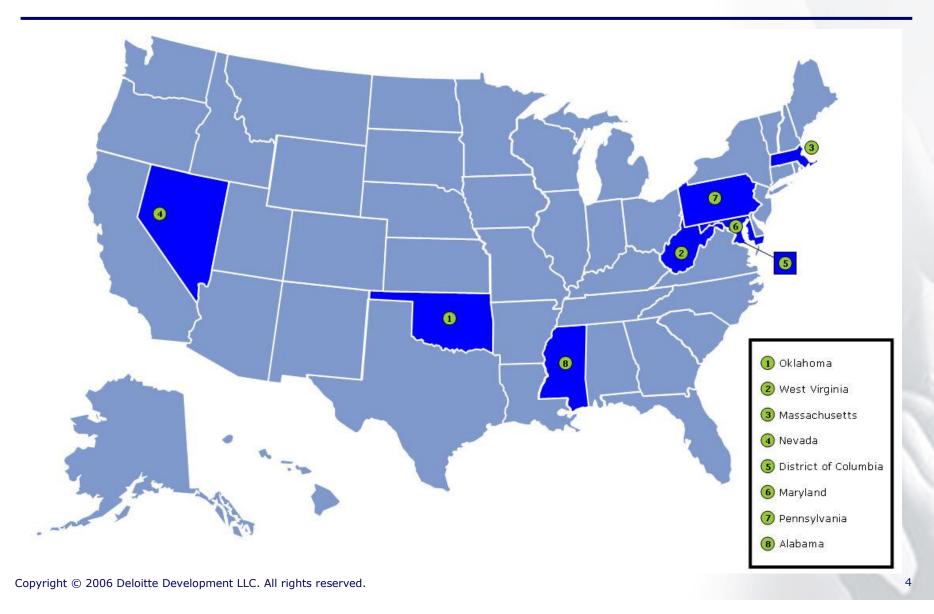
### Focus on Program and Practice

- Performance Management
- Financial Management

### Focus on Systems

- Timely System Updates
- Flexible Configuration
- Total Cost of Ownership
- SACWIS Compliance

### Our SACWIS Track Record





Our Child Welfare Solution

### FACES.NET

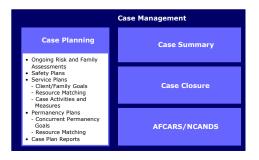
 ICLS.IVL I	
Client	The District of Columbia, Child and Family Services Agency
Implementation	<ul><li>February 27, 2006</li><li>Total 16 month project duration</li></ul>
Awards	<ul> <li>2-time Computerworld Honors Laureates Recipient ('04, '06)</li> <li>2006 APHSA Excellence in IT Nominee</li> <li>2006 National Association of State CIO award nominee</li> </ul>
User Base	<ul> <li>1,627 (DC) – 3,000 (MD) system users</li> <li>19,028 cases</li> <li>149,137 clients</li> </ul>
Technology	<ul> <li>Microsoft .NET / Oracle9i</li> <li>Service Oriented Architecture, Web Services</li> <li>Integrated "Best of Breed" 3<sup>rd</sup> party tools</li> <li>Proven scalability via Microsoft Test Lab</li> </ul>
Federal Assessment	<ul> <li>Most recent SACWIS system to be federally approved</li> <li>Only web based SACWIS system to be federally assessed</li> <li>1 of 4 federally approved SACWIS systems by Deloitte</li> </ul>

• Helped agency emerge from receivership



### A comprehensive, functionally-rich SACWIS system





		Client Mar	nagement		
Demographic	s	Finances Health		Health	
Citizenship     Role in Case     Relationship Matrix		Income Assets Accounts Debts/Expen Payment/Vou		<ul><li>Med</li><li>Imn</li><li>Alle</li><li>Test</li></ul>	
Child Fatality	En	nployment	Educatio	on	Client Merge

Service Delivery					
Ongoing Services	Service Management	Home Removal	Placement	Court Processing	
Family Preservation Services     Educational/Vocational Services     Counseling Services     Treatment Services	Contacts     Family Team Meetings     Visitations Plans and     Tracking	Emergency     Court-Ordered     VPA	Foster Care     Adoption     Independent Living     Guardianship     Kinship Care     ICPC     Abscondence     Unmet Needs	Court Reports     Court Hearing     Court Orders (i.e., scanning of     Court Orders)     Legal Status	

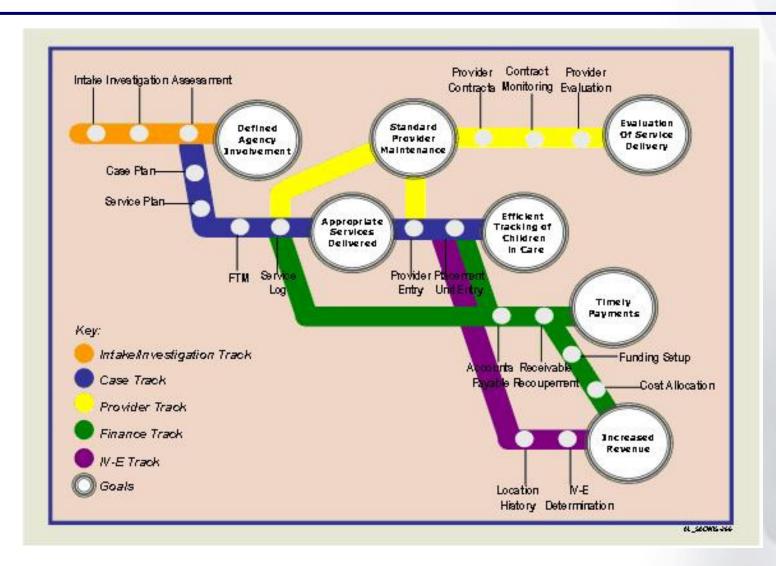
Financial Management				
Accounts Payable	Accounts Receivable	Client Accounting	Eligibility	Fiscal Administration
Automatic Payments     One time Payments     Invoicing     Payment Approval     Payment History     Cash Flow	Receivable Recognition     Receivable History     Receivable Recopument     Payment Plan     Federal Claiming     Adjustments	Account Maintenance     Interest Allocation	Title IV-E Foster Care Determination Title IV-E Foster Care Redetermination Title IV-E Adoption Determination SSI Title IV-D Eligibility Recording Audit Trall Eligibility Adjustment	Rate Setting     Funding Source History     Cost allocation Strategy     Automated Cost     Allocation and Claim     Support     Funding source     Adjustment     Cost allocation     Adjustment     Federal Claiming

	Provider Management			
Provider Contracts	Service Delivery	Provider Licensing	Resource Directory	
Contracting     Contract Monitoring     Contract History	Service Referral     Placement/Service Recipients History     Waitlists     Payment History	Licensing Checklists     Availability Tracking     License Status and History     Home Studies     Assessments     Clearances	Foster Care Providers     Adoptive Families     Community -based     Providers     Contracted Providers     Provider Training     Corrective Action Plans	

Staff Mar	nagement
Workload Management	Staff Directory
Family & Child     Assignment Workflow     Assignment History     Case Transfer/     Re-assignment	Security Role     Personnel Record     Staff Training     Workshop Setup     Training Enrolment     Individual Training     Records     Training Evaluations

Administrative Reviews     Case Reviews (i.e., Transfer/summary screen	Quality Assurance

# SACWIS Integrated Functionality Improving Outcomes and Productivity





Demonstration Q & A

### Technology – A Means to an End

### Flexibility of Functionality

- Changing what the system does swiftly
- Offering differentiated functionality between counties

### Flexibility of Accountability

- Modifying organizational structures and personnel
- Enforcing the chain of accountability

### Flexibility of Location

- Remote access
- Mobile access

### Our Insights for a Successful SACWIS Project

- 1. The Federal SACWIS requirements are necessary, but not sufficient
- 2. Invest in relevant social worker oriented training and change management to support user acceptance
- 3. Use proven methodologies, repeatable processes and a focus upon quality
- 4. Strong and visible project sponsorship
- 5. Consider business process redesign in advance of system implementation
- 6. Engage ACF early and often
- 7. Engage counties and other end users early and often
- 8. Use knowledge transfer to avoid dependence on your vendor
- 9. Select a partner with a proven track record of successful SACWIS implementation and federal certification
- 10. Select a partner who knows how to be successful in California

### Questions to Ask Your Potential Partner

- How many SACWIS systems have you completed?
- How many of them have successfully completed a SACWIS Assessment?
- How many SACWIS systems have you successfully transitioned?

### Who To Contact

Mark Price, Deloitte Principal (916) 288-3937

Mark Noriega, Deloitte Director (916) 599-1141

Benush Venugopal, Deloitte Senior Manager (916) 956-7172

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